



Facility Maintenance & Custodial

NAICS 561720 · 561730 · 561210



Waste Management & Remediation

NAICS 562111 · 562910



Procurement & Admin. Consulting

NAICS 541614 · 561110

WHO WE ARE

A Woman-Owned services firm based in Northern Virginia.

Exousia Solutions LLC delivers facility maintenance and custodial services, waste management and remediation, and procurement and administrative consulting for federal, state, and commercial buyers across the DMV. We are organized as a Woman-Owned Small Business with active SAM.gov registration and three layers of operational discipline:

- **Field crews** trained to OSHA, ISSA, and EPA Lead RRP standards. DOL Wage Determination compliant labor.
- **Site supervisors** with documented daily checklists, exception logs, and incident reporting.
- **Owner accountability** on every engagement — the Managing Director signs off on every deliverable.

CORE COMPETENCIES

- ▶ **Janitorial and Custodial Services** Daily and periodic custodial programs for state agency offices, county facilities, public schools, and municipal buildings.
- ▶ **Grounds and Landscape Maintenance** Public grounds, school athletic field maintenance, park and roadside care, seasonal services.
- ▶ **Facilities Support and Light Maintenance** Coordinated facility services across state and local portfolios with single-point project management.
- ▶ **Waste Management and Recycling Programs** Routine waste collection, school recycling programs, event waste support, and diversion documentation.
- ▶ **Disinfecting for Public Buildings** School, clinic, and public-building disinfecting protocols. Event response and post-incident cleaning.
- ▶ **Procurement and Administrative Consulting** Acquisition strategy, SOW drafting, and vendor management support for state and local procurement offices.

WHAT SETS US APART

- **Virginia SWaM Registered** — Active in Virginia eVA. Maryland eMaryland Marketplace and DC procurement eligible.
- **Local execution, regional reach** — Based in Northern Virginia. Direct service across Virginia, DC, and Maryland with documented workflows.
- **Operations-first approach** — Field supervisors with daily checklists, schedule discipline, and audit-ready documentation that satisfies state QASP and inspection requirements.

PAST PERFORMANCE

Past performance currently being built through active commercial engagements and family-affiliated facility operations under IronHouse Janitorial and Landscaping Services LLC. Detailed references furnished upon request.

EXOUSIA SOLUTIONS LLC

Northern Virginia · DMV Region

IDENTIFIERS

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CERTIFICATIONS

- Virginia SWaM Registered
- WOSB (SBA-Certified)
- EDWOSB (SBA-Certified)
- Virginia eVA Registered
- MD eMaryland Marketplace eligible
- DC BBL eligible

NAICS CODES

- 561720 Janitorial Services
- 561730 Landscaping Services
- 561210 Facilities Support Services
- 561110 Office Administrative Services
- 561499 All Other Business Support
- 562111 Solid Waste Collection
- 562910 Remediation Services
- 541614 Process & Logistics Consulting

POINT OF CONTACT

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