



Facility Maintenance & Custodial

NAICS 561720 · 561730 · 561210



Waste Management & Remediation

NAICS 562111 · 562910



Procurement & Admin. Consulting

NAICS 541614 · 561110

WHO WE ARE

A Woman-Owned services firm based in Northern Virginia.

Exousia Solutions LLC delivers facility maintenance and custodial services, waste management and remediation, and procurement and administrative consulting for federal, state, and commercial buyers across the DMV. We are organized as a Woman-Owned Small Business with active SAM.gov registration and three layers of operational discipline:

- **Field crews** trained to OSHA, ISSA, and EPA Lead RRP standards. DOL Wage Determination compliant labor.
- **Site supervisors** with documented daily checklists, exception logs, and incident reporting.
- **Owner accountability** on every engagement — the Managing Director signs off on every deliverable.

CORE COMPETENCIES

- ▶ **Janitorial and Custodial Services** Daily, periodic, and project-based cleaning for federal buildings, agency offices, and government installations.
- ▶ **Grounds and Landscape Maintenance** Lawn care, seasonal grounds work, snow removal coordination, and exterior site maintenance for federal facilities.
- ▶ **Facilities Support Services** Multi-trade facility coordination, light maintenance, vendor liaison, and small-job project management.
- ▶ **Waste Management and Recycling Coordination** Routine and on-demand waste collection programs, recycling stream setup, and diversion reporting.
- ▶ **Disinfecting, Sanitization, and Light-Touch Remediation** Routine and post-incident disinfecting, IAQ-supportive deep cleaning, and event response.
- ▶ **Procurement and Acquisition Support** Market research, SOW drafting, source-selection support, and contract administration assistance for federal acquisition teams.

WHAT SETS US APART

- **WOSB eligible for set-asides** — SBA-Certified WOSB and EDWOSB with active SAM.gov registration. Eligible for WOSB/EDWOSB set-asides and small business reserves.
- **Owner-led delivery, not delegated** — The Managing Director is the single point of accountability. Field supervisors report directly.
- **Vetted operational bench** — Trained crews and vetted subcontractors, ready for multi-shift and multi-site assignment.

PAST PERFORMANCE

Past performance currently being built through active commercial engagements and family-affiliated facility operations under IronHouse Janitorial and Landscaping Services LLC. Detailed references furnished upon request.

EXOUSIA SOLUTIONS LLC

Northern Virginia · DMV Region

IDENTIFIERS

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CAGE 0ENQ3

CERTIFICATIONS

- WOSB (SBA-Certified)
- EDWOSB (SBA-Certified)
- Virginia SWaM Registered
- SAM.gov Active
- 8(a) and HUBZone in process

NAICS CODES

- 561720 Janitorial Services
- 561730 Landscaping Services
- 561210 Facilities Support Services
- 561110 Office Administrative Services
- 561499 All Other Business Support
- 562111 Solid Waste Collection
- 562910 Remediation Services
- 541614 Process & Logistics Consulting
- 541611 Administrative Mgmt Consulting

POINT OF CONTACT

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